PRESS RELEASE

20/08/2018

**Cooperation between voestalpine VAE and Getzner Werkstoffe**

**Reduced life cycle costs for railway tracks as a result of combined system expertise   
Buers, Zeltweg (AT). voestalpine VAE, a subsidiary of the international voestalpine Group, and Getzner have mutually expanded their railway superstructure expertise with an agreement for global cooperation in the field of rail components protected against vibration.**

In July 2018, Getzner Werkstoffe from Buers, Vorarlberg, and voestalpine VAE from Zeltweg, Styria, signed contracts confirming their engagement in a global collaboration. The cooperation between the two Austrian companies involves the development, manufacture and marketing of vibration-isolating products and systems to improve the quality of railway tracks. This will add to Getzner's expertise as the world's leading specialist for [vibration protection](https://www.youtube.com/watch?v=iogTUmxLcl4), as well as elevating voestalpine VAE's position, as the global market leader for turnout systems and signal/diagnostic technology, to one of comprehensive system expertise.

**Reducing life cycle costs**

Integrating elastic solutions into track superstructures serves as vibration protection and reduces strain on the track. The collaboration between Getzner and voestalpine VAE means that both companies will be able to offer railway operators across the world additional opportunities to increase the performance of sensitive railway network components and reduce life cycle costs. "When it comes to vibration protection, Getzner is the world’s leading specialist. voestalpine VAE is the global market leader for railway turnout systems. Both companies are interested in working together to improve their position in the market. The partnership between Getzner and voestalpine VAE is first and foremost about our customers, who we can now offer the cumulative product expertise in railway sector we have pooled with voestalpine VAE," stresses Juergen Rainalter, Chief Executive Officer of Getzner.

The voestalpine Group is currently the only manufacturer worldwide that combines all competencies for the railway infrastructure, i.e. rails, turnout systems, digital monitoring systems, control systems, and railway sleepers, under one roof. In order to strengthen its total system expertise, voestalpine VAE is now integrating Getzner vibration protection products even further into its product portfolio, as well as its R&D operations. "This step is in line with our corporate strategy to optimise our position as a single-source supplier and to be able to offer even more expertise in the fields of track elasticity and fastening systems," summarises Dieter Fritz, spokesperson for the voestalpine VAE management board, on the background to the partnership from his company's perspective.

As underlined by Getzner Werkstoffe, their proprietary polyurethane materials, Sylomer® and Sylodyn®, bring a defined elasticity to track superstructures. These can be precisely tuned to the specific application and load, which increases the service life of the track sections and ensures their long-term availability.

**Proposed tweet:** Cooperation between voestalpine VAE and Getzner Werkstoffe – reduced life cycle costs for rail tracks #Getzner ‏#Vibrationprotection @voestalpine

**Image 1:** Schwellensohle ©SandroZangrando

**Image caption 1**: The cooperation between the two Austrian companies involves the development, manufacture and marketing of vibration-isolating products and systems to improve the quality of railway tracks.

**Image source 1**: © Sandro Zangrado, may be published free of charge

**Image 2:** Zwischenlage ©SandroZangrando **Image caption 2** Elastic components such as rail pads reduce the maintenance and lifecycle costs of a railway track.

**Image source 2**: © Sandro Zangrado, may be published free of charge

[**voestalpine VAE GmbH**](http://www.voestalpine.com/vae/de/)

voestalpine VAE Group, a subsidiary of voestalpine AG, is the global market leader in railway turnouts and integral systems. In addition to turnouts for all fields of applications, the product portfolio of voestalpine VAE also includes innovative drive, lock & monitoring equipment, diagnostic systems for fixed assets and rolling stock as well as a varied range of services. Countless renowned references in high-speed, heavy-haul and urban traffic all over the world highlight the company’s comprehensive competence. More than 40 production and sales centres all over the world make sure that local requirements and customer demands are known.

[**Getzner Werkstoffe GmbH**](http://www.getzner.com/)

Getzner Werkstoffe is the leading specialist in the field of vibration isolation and protection. The company was founded in 1969 as a subsidiary of Getzner, Mutter & Cie. Its solutions are based on the products Sylomer®, Sylodyn®, Sylodamp® and Isotop®, all of which were developed and manufactured at Getzner's own facility. They are used in the railway, construction and industry sectors to reduce vibrations and noise, improve the service life of bedded components and minimise the need for maintenance and repairs on tracks, vehicles, structures and machines.

Getzner markets its vibration protection solutions around the world. Alongside its locations in Buers and in Germany, Getzner also has offices in China, France, India, Japan, Jordan and the USA. Its tightly-knit distribution network in Europe is complemented by its distribution partners in the USA, South America and the Far East. Partners in a total of 35 countries around the world distribute Getzner Werkstoffe products to every location. By reducing noise and vibrations, Getzner is making a valuable contribution towards enhancing the quality of living and working conditions.

**In 2018, Getzner, Mutter & Cie., Getzner Werkstoffe and Getzner Textil are celebrating their 200-year anniversary: 200years.getzner.com**

**Facts and figures – Getzner Werkstoffe GmbH**

Founded: 1969 (as a subsidiary of Getzner, Mutter & Cie)

Chief Executive Officer: Juergen Rainalter

Employees: 420 (300 in Buers)

Turnover in 2017: EUR 95.2 million

Business areas: Railway, construction, industry

Headquarters: Buers (AT)  
Locations: Beijing, Kunshan (CN), Munich, Berlin, Stuttgart (DE), Lyon (FR),   
 Pune (IN), Amman (JO), Tokyo (JP), Charlotte (US)

Ratio of exports: 94%

**Further information**

Stephan Moosbrugger

Getzner Werkstoffe GmbH

T: +43 5552 201 1862

stephan.moosbrugger@getzner.com

Press contact:

Wanda Mikulec-Schwarz

ikp Vorarlberg GmbH

T: +43 5572 398811

wanda.schwarz@ikp.at