

"EXPERIENCE AND KNOW-HOW ARE THE
BASIS FOR A SUCCESSFUL FUTURE.
SHAPE IT WITH US!"

BERND LÄNGLE
HEAD OF HUMAN RESOURCES



Getzner Werkstoffe, a family-owned company that has been active worldwide for more than 50 years, is the global market leader and trendsetter in the field of vibration isolation. Today, more than 490 people with a wide variety of backgrounds, languages and professions work at Getzner in 10 subsidiaries spread all around the globe. Heavy-haul tracks and metro lines, pools in 5-star hotels or even buildings and residential districts in metropolitan areas all over the world are equipped with Getzner's know-how-based and tailor-made vibration-isolating systems.

At Getzner, we are all united by one goal: Working together to „engineering a quiet future“! Join our team as

Area Sales Manager (m/f/d) - Railway

based in London area, United Kingdom

Your Responsibilities:

- Technical sales of vibration effective solutions in the railway sector
- Active acquisition of projects and new customers in UK
- Analysis and development of market segments
- Participation at trade fairs and events
- Collaboration and support of existing market partners
- Reporting
- Assisting in the development of country strategy
- Technical support on construction site (supervision/instruction)

Our Requirements:

- Successfully completed business studies or a comparable qualification in connection with a high level of technical knowledge
- Experience in the field of sales and/or project management
- Work experience in the railway field is advantageous
- Capability of clear and understandable communication of technical facts
- High focus on customers demands, services and independent working
- Self-confident manner and decisiveness
- Openness towards intercultural and interdisciplinary work
- Interested in working in and around London (Home-Office place required)

Your Benefits

You benefit directly from the company's success through bonus payments, the opportunity to work from home and the respectful interaction within a future-proof employer. In addition, we have a special internal training and development program to help you to advance your personal career and make the most out of your talent.

We look forward to your application!

Getzner Werkstoffe GmbH

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